

## PROFILES OF B&H COMPANIES

NO	COMPANY	REPRESENTATIVE	PHONE / FAX E-mail / Web	PROFILE	INTEREST
1	<b>FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA</b>	Mr. Nemanja Vasić, Vice President Ms. Danijela Kovač, Assistant to the President Ms. Ivana Knežević, Business mission Officer	Phone: +387 33 566 222 Fax: +387 33 214 292 E-mail: cis@komorabih.ba Web: www.komorabih.ba	Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with the international marketplace and to represent interests of its members, corporations and industrial associations, with international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase production and exports as well as introduction of European Union and international standard into the country's economic systems. Its mission is defined by basic tasks and is integrated into the functional program of the Foreign Trade Chamber of Bosnia and Herzegovina.	Interested to meet: -To meet with counter partners and other relevant institutions.
2	<b>FOREIGN INVESTMENT PROMOTION AGENCY OF BOSNIA AND HERZEGOVINA</b>	Mr. Gordan Milinić, Director Ms. Adrijana Marić, Head of the Investment Projects Department	Phone: +387 33 278 080 Fax: +387 33 278 081 E-mail: fipa@fipa.gov.ba Web: www.fipa.gov.ba	FIPA provides data, information, analysis and advice on the business and investment environment, including: the legal framework for foreign direct investment; investment incentives; economic and business trends; FIPA identifies and presents available investment opportunities: investment projects in the development-phase or ready for implementation; companies in the process of privatisation; local companies seeking foreign partners. FIPA assists both potential investors and those that have already invested in the country through: effective networking with both the public and private sector; linking with governmental and non-governmental institutions to facilitate investment and business development; cooperation with local, regional and international organisations to promote and enhance the investment environment.	
3	<b>"AL-M" D.O.O. DERVENTA</b>	Mr. Milorad Miladinović, Owner	Phone: +387 53 333 920 Fax: +387 53 311 161 E-mail: almdoo@teol.net; Web: www.al-m.ba	"AL-M" d.o.o. is a limited liability company, whose basic activity includes construction works, machine installations, external and internal retail and wholesale. The company deals with production and installation of steel structures, installation of roof and facade panels, sheet metal work etc.	Interested to meet: - Importers/Distributors of steel structures, panels
4	<b>AERODROMI REPUBLIKE SRPSKE</b>	Mr. Duško Kovačević, Director	Phone: +387 51 535 215 Fax: +387 51 535 217 E-mail: aerobl@inecco.net Web: http://www.banjaluka-airport.com	Main activity of the company: - Air traffic services - Air traffic - Accompanying and auxiliary traffic activities - Cargo handling and storage - Catering services - Wholesale and retail - Road transport services	Interested to meet: - Tour operators interested in carter flights from Banja Luka to one of the destinations in Greece (Thessaloniki)
5	<b>A.D. "ALPRO" VLASENICA</b>	Mr. Vladan Nastić, CEO	Phone: +387 56 733 720 Fax: +387 56 733 196 E-mail: office@alpro-vl.com Web: www.alpro-vl.com	Alpro is one of the leading companies in production of architectural Aluminium profiles in former Yugoslavia. In its production programme today, Alpro has a wide range of profiles: standard profiles (Group of standard profiles includes profiles L, S, T, U-shaped, rectangular, square and round tubes, square, rectangular and round full profiles, profiles for wooden windows, profiles for trade fair constructions and other), profiles for doors and windows with or without thermal brake, profiles for fences, profiles for sliding doors and windows, profiles for curtain walls, profiles for partition walls, profiles for mechanical and electro industry, special profiles for various purposes, according to the customers' design, with or without surface treatment, etc. Technological process in Alpro is divided in 4 parts: extrusion, powder coating, anodizing and plant for accessories and profiles with thermal brake. All plants are situated in building with total size more then 13500 sqm. Near to main plants there is space with electric supply plants, warehouses and plant for waste water cleaning. Since the year 2004 company Alpro has been a part of Greek Group ALUMIL.	Since the year 2004 company Alpro has been a part of Greek Group ALUMIL and strives to find new partners in this market.
6	<b>BINAS D.D. BUGOJNO</b>	Mr. Sabahudin Ganić, Director Mr. Jasmin Pandžo, Executive Director	Phone: +387 30 251 148 Fax: +387 30 251 148 E-mail: binasdd@bih.net.ba Web: www.binas.com.ba	BINAS d.d. is a company with a long tradition in manufacturing and marketing defence related products and possess high technical and processing potential. It has a long history of manufacturing, especially the fuses, and have exported to many countries around the world, such as: Austria, Turkey, Hungary, Kingdom of Saudi Arabia, Egypt, Angola, Canada, Malaysia..... 51% of the company is owned by state and 49% is owned by shareholders. BINAS d.d. produces all metal parts used in production of its products (steel, aluminium, brass), as well as the plastic parts. The products includes: - 40 mm ammunition (40x46 mm LV cartridges – HE, HEDP, TP, TPT; 40x53 mm HV cartridges- HE, TP, TPT); - Fuses (Artillery fuses; Mortar Fuses; Piezoelectric; Hand Grenades; Defensive Hand grenade; Practice Hand Grenade); - Gun Primers.	Interested to meet: - Importers of weapons and military equipment - Suppliers of materials - Producers of explosives/gunpowder

7	<b>BLICDRUK D.O.O.</b>	Mr. Muhamed Hrvolic, Director	Phone: +387 33 667 444 Fax: +387 33 270 070 E-mail: hrlovicm@bih.net.ba Web: www.blicdruk.ba	Blicdruk offers high-quality products from offset printing. Blicdruk has its own bookbinding where clients can get various kinds of services in the area of product finishing. In addition, the company offers design, engineering and other useful tips for designing the original product. The company also offers printing of: - Post marks - Administration marks.	Interested to meet: - Ministry of Communications
8	<b>C.T.C. D.O.O.</b>	Mr. Lazar Cvjetković, External Associate	Phone: +387 054 410 113 Fax: +387 054 410 112 E-mail: info@CArgoTransportConsulting.com Web: www.CArgoTransportConsulting.com	The group of logistics companies operating in Greece, Bosnia and Herzegovina, Serbia and Slovenia. The core business of the company is transport of goods, but also trade in logistics equipment and import of food products. The company is offering the following services: - Freight Greece - FYRO Macedonia, Serbia-Kosovo, Montenegro, Bosnia and Herzegovina, Croatia, Slovenia; - Logistics directory in Bosnia and Herzegovina - Logistics directory in Serbia - Trade logistics equipment	Interested to meet: - Importers/Distributors (regarding the transport of goods between B&H and Greece) - Suppliers/Exporters (regarding the transport of goods between B&H and Greece - food products)
9	<b>FORA DOO SRBAC</b>	Mr. Radoslav Kusic, Director	Phone: +387 51 740 909 Fax: +387 51 740 808 E-mail: radoslav.kusic@zona.ba Web: www.foradoo.com	After 29 years of successful business, Fora doo Srbac has built a recognizable brand in the area of production of different types of products made of Plexiglas, equipment for die-cutting machines and providing of services (including the CNC metal processing services) to its customers and business partners on the wider regional market and now also on the European and Russian markets. The new production program of equipment for BOBST die-cutting machines has fully started at the Fora production facilities and we have on offer dozens of new products of supreme quality, standard dimensions, with guarantees and at very favourable prices. The majority of the parts – equipment can also be produced according to the customer's requests.	Interested to meet: - Importers/Distributors of CNC metal processing services and equipment for machines - Producers of paper and cardboard packaging
10	<b>HE NA VRBASU A.D. MRKONJIĆ GRAD</b>	Mr. Goran Milanović, Director	Phone: +387 50 220 300 Fax: E-mail: g.milanovic@henavrsu.com Web:	The predecessor of today's hydro power plant "Hidroelektrane na Vrbasu" jsc Mrkonjić Grad was Hydro power plant "Bočac", which was built and put into operation in the year 1981. Since 1992 Hydro power plant "Bočac" has been operating as a subsidiary state enterprise - ZDP "Hidroelektrane na Vrbasu" based in Mrkonjić-Grad. From that moment on, company is present on the domestic and foreign markets. In the February of 2005, the company was transformed into a joint-stock company and since then it has been operating as ZP "Hidroelektrane na Vrbasu" A.D. which is part of the parent company MH "Elektroprivreda Republike Srpske" A.D. Trebinje. The main activity of the hydro power plant is generation of electricity, but in the same time it has important role in regulating the flow of the Vrbas river.	
11	<b>INSTITUT ZA GRAĐEVINARSTVO "IG" D.O.O.</b>	Mr. Nebojša Knežević, Director Mr. Branko Kesić, Financial Director	Phone: +387 51 348 360 Fax: +387 51 348 372 E-mail: info@institutig.com Web: www.institutig.com	Civil Engineering Institute "IG", during its almost two decades of existence, has evolved into an organization that provides logistic specialist support to construction economics, energetics, ecology and spatial planning. Our long-lasting experience, personnel potentials (multidisciplinary work team), cutting-edge equipment and technical means qualify us to offer clients, both in the country and abroad, highly professional services in the domain of our activities. "IG" is a company that is made of knowledge concentration; given the number of experts and our references the company can rightfully be stated to be in the lead of domestic design, consultancy and scientific institutes, which practise research and development in construction.	Construction and infrastructure sectors
12	<b>MIKROELEKTRONIKA A.D.</b>	Mr. Dragan Praštalo, CEO Mrs. Sanja Praštalo, Marketing Director	Phone: +387 51 389 030 Fax: +387 E-mail: info@mikroelektronika.net; Web: www.mikroelektronika.net	In the 1975 Mikroelektronika (ME) started as a part of a large industrial complex - Rudi Cajavec, which developed and produced highly sophisticated military equipment, electronics for radar systems, fighter airplanes' technical equipment, armed vehicles, tanks etc. In the year 2003 ME turned into privately owned company and changed its name to Mikroelektronika AD. Coming out of the Military Industry, Mikroelektronika had started the new commercial program – development and production of modern and innovative solutions for the management of electric energy consumption (the products for electric energy measurement). Today the company produces the fifth generation line of these products. The latest solutions put together sophisticated software with centralized intelligent measuring devices that offer to end users the full control of energy consumption monitoring, management and decreasing costs. In the 2010, based on 10 years of experience with implementation of fiscal cash registers together with organization of distribution and service networks, ME developed and started serial production of new line of products – fiscal systems.	Interested to meet: - Importers/Distributors of electronics measurement devices - Producers of electronic products, software
13	<b>MLADEGS PAK D.O.O.</b>	Mr. Mladen Pratljačić, Export Director Mr. Radenko Marinković, Assistant	Phone: +387 51 647 620 Fax: +387 51 647 626 E-mail: info@mladegspak.com Web: www.mladegspak.com	Mladegs Pak is a manufacturer of high quality food products, which is active in the market of B&H since the year 1989. The company employs more than 200 employees. The product range consists of 220 various items (such as tea, hot chocolate, spices, ketchups, soups, oatmeal, puddings, cereals, mill bakery products etc.) that are exported to the market of more than 11 countries world wide. The world's highest standards are applied in production processes and company obtained the HACCP certification, IFS Food version 6 and ISO 9001: 2008.	Interested to meet: - Importers/Distributors specialized in distribution of food products or big retail chain interested in import.

14	A.D. OLIMPIJSKI CENTAR "JAHORINA"PALE	Mr. Dejan Ljevnaić, Director	Phone: +387 57 270 090 Fax: +387 57 270 090 E-mail: <a href="mailto:direkcija@oc-jahorina.com">direkcija@oc-jahorina.com</a> ; Web: <a href="http://www.oc-jahorina.com">www.oc-jahorina.com</a>	<p>The Jahorina Olympic Center is in charge of the ski lanes on Mount Jahorina, which is about 30 kilometres southeast of Sarajevo.</p> <p>While Jahorina was a popular destination for winter sports enthusiasts even before the XIV Winter Olympic Games, this ski center experienced rapid development in the years leading up to the 1984 WOG.</p> <p>The mountain's infrastructure is top notch and it's definitely the most popular ski center around Sarajevo.</p> <p>Jahorina Olympic Center has ten ski lanes that are as suitable for amateurs as for expert skiers. Some of the ski lanes are equipped with infrastructure that produces artificial snow and allows for night skiing, and the center has nine ski lifts, three of which are six-seaters.</p> <p>During the summer months, Jahorina features several courts for mini football and basketball and it's possible to rent bicycles that are suitable for mountain biking.</p>	Interested to arrange visit of Greek tourists to Jahorina
15	EKVATOR D.O.O. BANJA LUKA	Mr. Đorđo Davidović, Owner Mr. Mičo Vračar, Financial Director	Phone: +387 51 211 885 Fax: +387 51 456 111 E-mail: <a href="mailto:info@ekvatorbl.com">info@ekvatorbl.com</a> ; Web: <a href="http://www.ekvatorbl.com">www.ekvatorbl.com</a>	<p>Ekvator d.o.o. Banja Luka was founded in 1989. The company was operating in several different sectors, but today it performs its activities through three organizational units in three areas of the economy: the production of non-potable water, hotel management and catering industry, and civil engineering.</p> <p>Main (basic) activity of the Company is construction with the aim of placing the constructed facilities on the market, respectively the construction of residential-business facilities. In this regard, the Company owns several construction sites.</p> <p>For the construction work the Company has two operating units:</p> <ul style="list-style-type: none"> <li>- A construction unit that consists of 30 employees in charge of performing the earth works and construction with all the necessary equipment;</li> <li>- A working unit that consists of 10 employed engineers of all the specialities in charge of design and supervision in the field of construction.</li> </ul> <p>The Company also owns Water Treatment Plant and "Slavija" Hotel (which is located in the centre of Banja Luka) and other.</p>	<p>Interested to meet:</p> <ul style="list-style-type: none"> <li>- Importers/Distributors</li> <li>- Construction materials</li> <li>- Suppliers/Exporters - Construction materials</li> <li>- Producers of construction materials</li> <li>- Financial institutions - banks and investment funds</li> <li>- Investment partner for projects over 2.000.000 EUR</li> </ul>